

# 2006 Spring Conference

<b>7:30</b>	<b>Program Registration</b>	
<b>8:00</b>	<b>Welcoming Remarks</b>	<b>Steven W. Castellanos, MAI, SRA</b> Northern California Chapter The Appraisal Institute
<b>8:10±</b>	<b>Valuation of Ranchette Property</b> Defining a Ranchette Special Valuation Issues	<b>Rich Paddock, Jack Paddock</b> Paddock Appraisal Service
<b>9:00±</b>	<b>FNMA Update</b> New Forms Follow Up Clarifications / Common Deficiencies Sales Concessions / Discounts Brief Q & A	<b>Sandy Mangion-Burdette</b> Senior Underwriter, Fannie Mae
<b>10:15±</b>	<b>BREAK – 15 minutes</b>	
<b>10:30±</b>	<b>Appraisal Standards Update:</b> Scope of Work Other Changes	<b>Dawn Molitor-Gennrich, SRA</b> Member, Appraisal Standards Board The Appraisal Foundation
<b>11:45±</b>	<b>Alternative Report Formats</b> AI Form Overview Uses, Highlights, Flexibility, Addendums Narrative Report Templates	<b>Karen Mann, SRA, ASA</b> Mann & Associates <b>John A. Hillas, SRA</b> Sierra Valuation Consultants
<b>12:30</b>	<b>BUFFET LUNCH</b>	
<b>1:15</b>	<b>Afternoon Welcome/Announcements</b>	<b>Steven W. Castellanos, MAI, SRA</b>
<b>1:20</b>	<b>Keynote Speaker</b>	<b>George Petrulakis</b> Petrulakis Jensen & Friedrich, LLP
<b>1:50</b>	<b>Industrial Market Overview</b>	<b>Mark Reckers, Senior Vice President</b> Lee & Associates, Inc.
<b>2:25</b>	<b>New Home Residential Market</b>	<b>Steve Smiley, Principle</b> Hanley-Wood Market Intelligence
<b>3:00±</b>	<b>BREAK – 15 minutes</b>	
<b>3:15</b>	<b>Agriculture Property Overview</b>	<b>Randal H. Edwards, ARA</b> , Edwards & Lien President-Elect, California Chapter ASFMRA
<b>3:45</b>	<b>Re-Sale Residential Market</b>	<b>Glenn M. Race, CRS, GRI, CRB</b> Sales Manager, Prudential California Realty
<b>4:30</b>	<b>ADJOURN</b>	
<b>4:30</b>	<b>No-Host Reception in Hotel Lounge</b>	